Offer Luminizer for Manufacturers with your devices

As a smart lighting systems supplier you can offer Luminizer for Manufacturers to your clients to manage the devices you supply. Luminizer can be provided as white label and branded with your logo. You remain the point of contact for your clients and deepen your ongoing client relationship around the use of your products with upselling possibilities and a recurring revenue stream at the same time. All this without the need to develop any software yourself.

Luminizer for Manufacturers is an easy-to-use SaaS control software that you can offer together with your smart public lighting controllers. Luminizer connects to the field gateways or your API and provides all the tools and dashboards necessary for your client to manage their smart street lights online. Your client receives clear and actionable information from the system that supports his daily work. Commissioning of new installations is carried out completely remotely.

Advantages

Offering Luminizer for Manufacturers as the management software for commission and control the smart lighting installations to both new and existing customers on a subscription basis provides numerous benefits for you:

- Support your products with state-of-the-art management software that is continuously further developed;
- You can focus your energy and investment on your smart products and the client relationship without spending time and money on developing and maintaining your own software;
- Build a recurring revenue stream;
- Strengthen the customer relationship with upsell possibilities on existing installations;
- For existing customers, you provide new functionalities, demonstrate ongoing development, and create additional sales opportunities.

System functionalities

Luminizer for Manufacturers provides extensive smart lighting functions, including features such as programmable dimming schemes, exceptions, overrides and sensors. Dashboards provide clear overviews of communication states, malfunctions and energy consumption. Luminizer for Manufacturers is TALQ certified, allowing it to control all TALQ certified field systems, with the possibility of including your controllers after consultation. The multilingual application can be used from any device with an internet connection.

Your role

As the system supplier you remain the client-facing organization. Your support staff configures the client Luminizer account and commissions the system in Luminizer for Manufacturers as needed. All customer interaction is handled by you, with Luminext specialists only a phone call away to provide second line support when needed.
You agree the license fee with your client and invoice your clients directly.
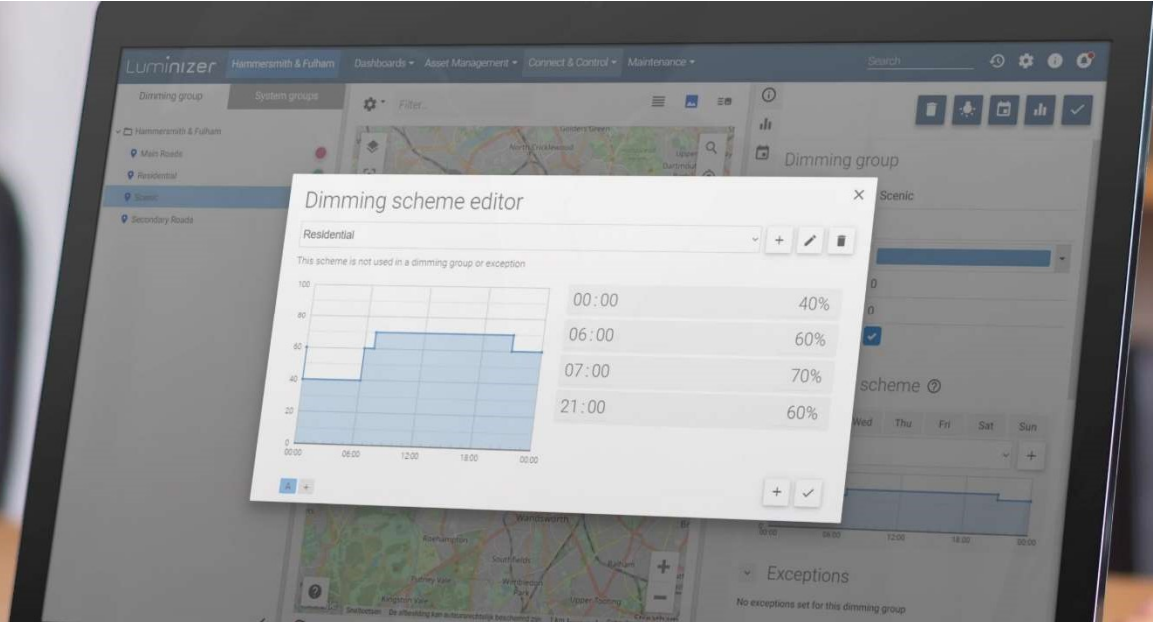
Luminext role

Luminext provides a dedicated setup of Luminizer for Manufacturers for you to offer to your clients. Luminext trains your staff to configure new accounts and to provide customer support. Our specialists are based in the Netherlands and remain available to further assist you when needed.
Luminizer for Manufacturers is continuously further developed and maintained by our own software team in the Netherlands, new functions become available to all users when developed.
Luminext periodically invoices you the wholesale license fees generated by your clients, based on the number of clients/areas and the number of light points.

Luminizer

Control smart lighting

With Luminizer for Manufacturers, your smart public lighting controllers can be managed. Your customers can create light groups in the Luminizer software, and lighting behavior can be adjusted based on dimming schemes and scheduled or unscheduled exceptions.

Overview of light control functions

- Controllers can be assigned to a light group;
- A light group can consist of multiple types of controllers and combine technologies;
- Unlimited number of light groups;
- A dedicated dimming scheme can be assigned to a light group for each day of the week;
- Adjustable dimming schemes with an unlimited number of switching moments;
- Program exceptions with temporary alternative dimming scheme.
- Immediate execution of override at group level
- New functions become available continuously….

Fault detection and sensor information

Failures detected by your smart lighting controllers are displayed in Luminizer for Manufacturers. If a lamp is malfunctioning, the controller sends a fault signal to Luminizer. The device management dashboard shows the status of the lamps, indicating if there is a broken lamp, a power-less driver, an offline gateway, or a malfunctioning sensor. The clear presentation of faults and warnings provides your client with information about the source of the warning and advice how to solve it.

Overview of diagnostic functions

- Automatic fault detection
- Dashboard showing the operation of the lighting installation
- Detailed fault analysis displayed at the controller level
- Available sensor information displayed at the controller level
- Daily status notification emails

Asset Management & Energy Insights

The real-world surroundings of the object can be displayed in Luminizer using images from Google Street View. To manage devices with Luminizer for Manufacturers, only limited asset data from the controllers is necessary, however additional object information can be stored in the system when needed. The commissioning process, when required, can be done remotely with Luminizer for Manufacturers.

Luminizer for Manufacturers provides insights into the actual energy consumption of each lamp in the lighting installation. Smart reports provide valuable input for implementing appropriate energy-saving measures, determining the expected lifespan of fixtures, and optimizing the dimming policy.

More information

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Added value of Luminizer for Manufacturers for you

Sell your controllers with hassle-free control software

SaaS software without any development yourself

Build a recurring revenue stream

Strengthen your customer relationship